



Manitoba Auctioneers Association January 2018

2018 MAA Annual Convention

The MAA will hold it's Annual General Meeting and Convention on Monday, February 26, 2018. We have two speakers confirmed for this years education portion of the day.

Lisa Highmoor is a speech-language pathologist, singer, musician, voice coach and school teacher, who will be presenting a session about voice health and offer some skills and tips to help you improve your presentation skills and bid calling.

Jon Gillies is a photographer and he will present basic photographic techniques with some unknown tricks that will aid you in taking every day photos. Learn to improve the quality of the images that you will be using to market your sales. Jon will use examples of regular photographic equipment to improve the photos so that all participants can use the techniques covered.

Our day will wrap up with our Annual General Meeting and elections followed by our dinner and fundraising auction. Central Plains Cancer Services will once again be receiving a portion of the money raised from our auction fundraiser. Please see page 4 for our registration form and the outside cover for a complete agenda for the day.

NOTICE:

Nominations and elections will be held on February 26, 2018, for the following positions on the board of the Manitoba Auctioneers Association:

President Vice President
Directors for Winnipeg Southeast & Northeast regions

MAA Board of Directors

Wayne Kauenhofen—President
204-324-8685
conniekeauen@gmail.com

Morris Olafson—Vice President
204-822-3742
olafson.m@hotmail.com

Scott Campbell—Past President
204-724-2131
scott.campbell@fraserauction.com

Nicole Smallwood—Sec Treas
1-888-394-9824 nmssmall@gmail.com

District Directors:

Dave Nickel—Northwest
204 637-3393
nickelauctions@mymts.net

Ross Taylor—Southwest
204-877-3834 srtaylor@mts.net

Rick Reid—Winnipeg
204-471-2632
richard@soldoutright.com

Stuart Miller—NorthEast
204-649-2366
millerauctions2000@yahoo.com

Bill Klassen—Southeast
204-325-4433
Bill@billklassenauction.com

OBITUARY

ANDREW STEPHEN KAYE

Date of birth: August 10, 1942 Date of Passing: November 10, 2017 It is with profound sadness that we announce the passing of Andy on Friday, November 10, 2017 at Health Sciences Centre, with family by his side, after a lengthy illness, at the age of 75 years. Andy was predeceased by his parents Stephen and Helen, five brothers Andrew, William, Tony, John and Wayne, and his daughter Jennifer. He leaves to cherish his memory his loving wife Karen, daughter Susie, son Jason (Tracy), grandchildren Ashley and Brendon, brother Ron, sisters Angel and Anita (Tony), and many nieces and nephews. He will also be missed by his many friends in the auction community. Andy graduated in 1973 from Reisch Auction College in Mason City, Iowa. His ambitious dream of having his own auction building was realized in March of 2000. He was tireless in setting up auctions to his perfection. He truly loved his job and everyone associated with the auctions. Andy enjoyed his many hunting and fishing trips, some golfing, camping, and his trip to Atlantic Canada. His grandchildren were the light of his life and his spirit will live on in them. Funeral service will be held on Sunday, November 19 at 2:30 p.m. at Green Acres Funeral Home, Highway #1 at Navin Rd., Winnipeg, 204-222-3241 with Rev. Father Peter Chorney officiating. Private interment to follow. The family would like to thank the wonderful staff of Health Sciences Centre and Dr. Rush and the Renal Transplant Team for their compassionate care and support they showed not only to Andy but to the family as well. Also thank you to family and friends for their love and support during this difficult time. Donations appreciated in memory of Andy to the Health Sciences Centre Foundation, PW112-700 William Avenue, Winnipeg, MB

Message from Wayne Kauenhofen — MAA President

Hello fellow Auctioneers,

This is your President Wayne Kauenhofen, hoping you had a good Christmas and a very good new year. Another auction season is approaching and I hope we are all getting excited about the up coming season. Some times during the hussle and bussle of the season we sometimes forget the people that helped us here. (wife, kids ,parents, neighbours, friends) are so important in our business, we still need to take the time for everyone because they are the ones that have helped us during the season. Remember be safe out on the road this season..See you in Portage for our 2018 Manitoba Auctioneers Convention..

Your President Wayne Kauenhofen



•Antiques •Trucks & RV •Construction Equipment
•Farm and Equipment
•Estate •Land/Realty •Livestock •Shop/Tools



Auction **FLEX** Auction Software

HiBid Internet Auctions

One thousand HiBid auctioneers saved over
\$14 MILLION
in online bidding fees in 2016!
www.auctionflex.com/save.html

Live or online, big or small, simple or complex, Auction Flex & HiBid help your profits soar.

MAA Annual General Meeting and Convention Registration

Monday, February 26, 2017

CanadInn—Portage la Prairie, Manitoba

Name _____

Phone _____ Email _____

Mailing Address _____

Business Name _____

Would you be willing to hold a position on the Board of Directors Y N

If yes, indicate your preference _____

Fees include coffee breaks, lunch and banquet, and all programs.

Please also provide an item(s) to contribute to the fundraising auction.

1st Attendee 1x\$100 \$100

Guests \$50 each x\$50 _____

Children—No Charge _____

TOTAL _____

Please provide the names & age of children, and names of guests:

Make cheques payable to Manitoba Auctioneers Association

Mail completed form to:

MAA, Box 4330, Stonewall, MB R0C2Z0

Greetings for the New Year of 2018

The Auctioneers Association of Alberta will be hosting their annual convention at the Denham Inn in Leduc Alberta on February 1st to 3rd. This convention will include a contest for new auctioneers, an inaugural Canadian Bid Catching Championship, and the 8th Annual All Around Auctioneers Championship.

The later two will contain very lucrative cash prizes. Part of the convention will be held nearby at Ritchie Bros Auction Site.

Information can be obtained by accessing the website - Resources,- Newsletters Dec 2017

Thank you

Pete Conway—Canadian Liaison for Alberta Auctioneers Association

GLOBAL AMS
AUCTION MARKETING SOLUTIONS

AUCTION EVENT MARKETING PACKAGES

1 GOLD \$2000	2 SILVER \$1000	3 BRONZE \$500
<ul style="list-style-type: none"> ■ Silver level plus banner ad placement on other third party related websites targeting potential bidders. ■ Listing on other third party auction advertising websites. ■ Work with auction company to identify other online options based on specific items in auction catalog. 	<ul style="list-style-type: none"> ■ Bronze level plus additional banner ad placement with geo targeting to local and specific regions based on best response. ■ Increased audiences on Facebook. 	<ul style="list-style-type: none"> ■ Featured Placement across entire Global Auction Guide Network including FarmAuctionGuide.Com and AuctionBill.com ■ Facebook Advertising targeting specific matching demographic based on pixel audiences of specific auction users on Global

Four NAA trained ATS/AMM specialists bring their auction advertising experience specifically to your event.

Volume discounts and priority scheduling.

Take the guess work out of your Auction advertising
GlobalAuctionMarketing.com

Marketing pkg2.mtr 1 2017-01-03 12:59 PM

Agriculture in the Classroom and MAA Partnership



Agriculture in the Classroom - Manitoba's (AITC-M) Amazing Agriculture Adventure (AAA) program introduces many facets of agriculture to grade 4 and 5 students and their teachers. AAA is one of AITC-M's flagship programs which runs in Brandon and Winnipeg each year.

In 2017, AAA engaged over 1400 students by covering 16 to 18 interactive stations with a variety of agriculture topics

such as farm business, wheat grinding and canola crush. This is where for the first time many young minds get to see, hear, smell, feel, and last but not least taste some of what Canadian agriculture has to offer – including cookies they buy at a cookie auction

Throughout the morning, students earn fake AITC-M money by participating in each station. Then at lunch, students count the money they made and teachers pick two students to go up to bid on cookies.

Students crowd the stage in awe of the fast-speaking auctioneer, eager to put up their hand in preparation of being the lucky winner. But they have to make sure they have enough money to bid on the cookies they want. In many cases, a box of double chocolate chip will go for a higher bid than a box of oatmeal raisin.

Students love the high-energy



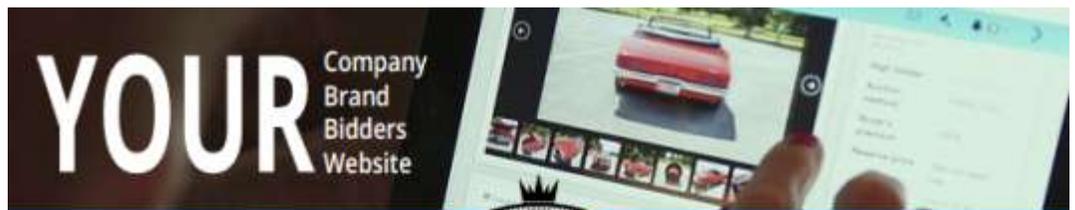
cookie auction. It's a fun way for them to be hands on and learn about the role of an auctioneer, from an auctioneer. Students learn what kind of items they auction-off in industry and what they love about their job.

Teachers love the cookie auction too. A teacher from Winnipeg said, "The students absolutely love the cookie auction. They had never seen or heard about auctioneers before."

One hundred per cent of teachers reported that AAA helped their students understand where their food comes from and how important agriculture is in their daily lives.

A special thank you goes to each amazing auctioneer who volunteered their precious time for AITC-M's AAA cookie auction: Jesse Campbell, Fraser Auction Mart, the Honourable Ralph Eichler, Minister of Agriculture; Gil Gauthier, Gilbert Gauthier Auctions; and Bill Klassen, Bill Klassen Auctions Ltd.

AITC-M is able to deliver this wonderful program thanks to your organization's support and these fabulous volunteers. The cookie auction is definitely the highlight of the day!



Plans starting at
\$65/mo
 Zero Transaction Fees
 All plans include
FREE Bird Dog Syndication

UNLIMITED
 AUCTIONS
 STAFF ACCOUNTS
 BIDS
 BIDDERS



AGM and Convention

Monday, February 26, 2018

CanadInn Portage la Prairie

Sunday Evening

Hospitality Room

Sponsored by Global Auction Guide—Auction Guy.com

Monday Morning

Speakers

Photography Workshop—Take better pictures to make your advertising more effective

Voice Coaching—learn from a professional singer and voice coach about voice health, pronunciation and confidence to make you stand out .

Monday Afternoon

AGM & Elections

Elections will be held for the positions of President, Vice President, and Directors for Winnipeg, Southeast and North east regions.

Supplier Exhibits

Meet suppliers of the auction industry who provide advertising, software, equipment and invite anyone you do business with to set up a display.

Monday Evening

Banquet & Auction Fundraiser

Member Registration \$100

Guests & Staff Members \$50

Dinner Only \$50

Children may attend free of charge

Each attendee should also provide one or more items with a combined value of \$100 or more to auction as part of their registration.

If you are interested in sponsoring any of the following please contact

Nicole Smallwood 1-888-394-9824 nmssmall@gmail.com

Coffee Breaks * Lunch * Banquet * Fundraising Auction

Rooms are available for \$118 at the CanadInn Portage la Prairie

1-888-332-2623

NOTE DATE CHANGE—MONDAY MEETING FOR 2018